

FORD CREDIT COMMERCIAL LINE OF CREDIT CUSTOMER GUIDE

Commercial Line of Credit (CLOC) Key Attributes

- Agreed upon level of credit that you may use for the purchase or lease of commercial vehicles
- Established when you request a line of credit or when your total outstanding with Ford Credit exceeds \$250,000
- Combined billing availability allows you to receive a consolidated monthly statement and the convenience of writing one check

CLOC Program Benefits

- With a Commercial Line of Credit, you'll be able to get the vehicles your business needs: faster, easier and with less hassle. It provides:
 - The availability of credit when you need it
 - No set up or non-utilization charges
 - Credit that frees up your capital for other business needs

Estimated Approval Time (after receipt of all required documentation)

- \$250K \$1.0 million requests up to 5 business days
- \$1.0 million \$2.0 million requests up to 10 business days
- Over \$2.0 million requests up to 15 business days

Renewal Process

- A renewal notice will be sent to you 90 days prior to the expiration of your CLOC (the approval could be for 6 or 12 months)
- The notice will contain the required documentation to renew your CLOC
- Tip: Maintain regular contact with your dealer to determine future needs

www.fordcredit.com/comlend

Required Documents

- Complete and signed commercial credit application
 - Customer name must be exact legal name (no abbreviations)
 - Federal Tax ID #
 - Name of owners/members and % of ownership/membership (must total 100%)
 - Bank/trade references (minimum of 3)
- Previous two year-end financial statements. If the statements are not CPA reviewed or audited, complete tax returns from the past two years must also be included
- Current YTD Balance Sheet & Profit/Loss Statement (<90 days old)
- Full copies of Corporate authority documents confirming which individuals are authorized to act on behalf of the entity (Corporate Resolution/By-Laws, Operating Agreement (LLC), Partnership Agreement)

Other Documents (as provided by Ford Credit or your dealer)

- Personal Credit Application (if personal guarantor or sole proprietor)
- Personal Financial Statements (if personal guarantor or sole proprietor)
- Continuing Guaranty
- Lease Addendum (if applicable)
- Signed Cross-Collateral / Cross Default Agreement
- Authorization for Bank or Credit Reference
- General Information Form

Customer Service

If you have any questions about our Commercial Line of Credit program or other Ford Credit programs, please visit your local Ford or Lincoln dealer.

